

COLE BANMAN

Boston, MA | San Francisco, CA | banman.c@northeastern.edu | [linkedin.com/in/cole-banman](https://www.linkedin.com/in/cole-banman) | colebanman.dev

EDUCATION

Northeastern University, Boston, MA

Expected 2029

B.S. Computer Science & Business Administration

GPA: 3.7/4.0 | Study Abroad: London, UK (2025–2026)

Relevant Coursework: Financial Management, Financial Accounting and Reporting, Business Statistics, Principles of Microeconomics, Introduction to Marketing

EXPERIENCE

Engineering Intern

Jun 2026 – Jul 2026

Zatanna (YC W26)

San Francisco, CA

- Made airline booking, healthcare/EHR, and back-office portals accessible to customer AI products by converting sites with no public APIs into production endpoints.
- Turned customer product blockers into scoped integrations, then shipped and maintained the endpoints customers needed to bring their products to market.

Software Developer (Contract)

Feb 2026 – Jun 2026

Northeastern University London

London, UK

- Created the university's student job platform end to end, using career staff recommendations to guide product decisions and presenting tradeoffs to university leadership weekly.
- Unified 7 fragmented job sources into one searchable feed with saved jobs and scheduled email alerts, giving students a single place to find opportunities.
- Turned search analytics, in-app feedback, and session replay into a staff-facing dashboard used to prioritize the product roadmap.

Founder

Jun 2023 – Present

Flow Monitors

Remote

- Bootstrapped a real-time retail inventory product to 20,000+ users and \$3.5K+ peak MRR with no outside funding; it continues as a passive business at ~\$500 MRR.
- Owned pricing, onboarding, and support without a sales team, retaining clients for multiple years.
- Scaled coverage across nationwide retailers to 10M+ daily inventory observations, alerting customers when stock changed.

PROJECTS

Grabbit

2,700+ npm downloads

Open-source tool that turns a recorded browser session into reusable API workflows (OpenAPI 3.0).

Brett Adcock Browser Agent Challenge

\$25k+ in cloud credits

Completed all 30 tasks in a public browser benchmark in under 3 seconds; the write-up reached 11.6K impressions.

SKILLS

Business & Product: Pricing & packaging, subscription billing, customer onboarding, retention, requirements gathering, roadmap prioritization, stakeholder presentations

Data & Analytics: SQL, PostgreSQL, Excel, usage & funnel analytics, admin reporting dashboards

Technical: TypeScript, Python, React, Next.js, REST APIs, Git

Tools: Stripe, Supabase, AWS, Vercel

AWARDS

- \$25k+ in AI/cloud credits for a top solution to Brett Adcock's browser agent challenge (11.6K impressions).
- Vercel Security Bug Bounty (\$1,500) for a critical authorization flaw in the AI SDK; responsibly disclosed.
- Identified an API vulnerability in JD Sports' mobile app that prompted a redesign of the affected platform.